

April 2018 Interchange Modifications

Visa, MasterCard and Discover have announced new rates and service changes to take effect in April 2018. Wind River Financial has studied the announced changes and summarized below those that we believe to have the most significant impact on merchant clients.

VISA Interchange Fee Program Increases and Revisions – Effective April 1st, 2018, Visa will modify the **Fixed Acquirer Network Fee (FANF)** rates for certain monthly gross sales volume tiers within **Table 2** (i.e. All Card Not Present Volume, Fast Food Restaurants, and Unattended Terminals) The rates are assessed on gross merchant sales volume from any VISA branded cards.

Table 2

Tier	Monthly Gross Sales Volume	Fee per Month (Through March 31, 2018)	Fee per Month (Starting April 1, 2018)
1	<=\$199.99	\$0.00	No Change
2	\$200.00 - \$1,249.99	15 basis points (0.15%)	No Change
3	\$1,250.00 - \$3,999.99	\$7.00	No Change
4	\$4,000.00 - \$7,999.99	\$9.00	No Change
5	\$8,000.00 - \$39,999.99	\$15.00	No Change
6	\$40,000.00 - \$199,999.99	\$45.00	No Change
7	\$200,000.00 - \$799,999.99	\$120.00	\$160.00
8	\$800,000.00 - \$1,999,999.99	\$350.00	\$450.00
9	\$2,000,000.00 - \$3,999,999.99	\$750.00	\$1,000.00
10	\$4,000,000.00 - \$7,999,999.99	\$1,500.00	\$2,000.00
11	\$8,000,000.00 - \$19,999,999.99	\$3,500.00	\$4,000.00
12	\$20,000,000.00 - \$39,999,999.99	\$7,000.00	\$8,000.00
13	\$40,000,000.00 - \$79,999,999.99	\$15,000.00	\$16,000.00
14	\$80,000,000.00 - \$399,999,999.99	\$30,000.00	\$45,000.00
15	>=\$400,000,000.00	\$40,000.00	\$70,000.00

MasterCard Fee Program Increase and Revision for April 2018

MasterCard is revising the pricing structure for the Acquirer Brand Volume Fee on consumer and commercial credit volume for transactions that are **less than USD \$1,000.00** as well as signature debit transactions.

Current Fee Program	Current Fee Descriptor	Current Rate	New Rate
ACQ Brand Volume Above	MC ASSESSMENT/SPONSOR <1000	0.1435% + \$0.00	0.1535% + \$0.00

Discover New International Programs for Consumer and Commercial Card Category for April 2018

New Fee Program	New Fee Descriptor	Rate
DS International Consumer Credit	INTL CONS CR	1.65% + \$0.00
DS International Commercial	INTL COMM	1.90% + \$0.10

Discover Fee Rate and Descriptor changes for April 2018

Current Fee Program	New Fee Program	Current Fee Descriptor	New Fee Descriptor	Current Rate	New Rate
DS PSL Recurring Payments PR	N/C	RECUR PAY PR	N/C	1.35% + \$0.05	1.45% + \$0.05
DS International Electronic	DS International Consumer Debit/Prepaid	INTL ELECT	INTLCONS DB/PD	1.36% + \$0.00	1.20% + \$0.00
DS International Base Submission Level	DS International Consumer Base	INTL BASE SUBM	INTL CONS BASE	1.70% + \$0.10	N/C
DS International- Mex, Caribbean & C.A. Electronic	DS International- Mex, Caribbean & C.A.	INTL MCCA ELEC	INTL MCCA	1.36% + \$0.00	N/C